

## You NEED to Find Your Next Perfect Hires. We've Got You Covered

Americas | EMEA



### Inbound applicants not meeting your hiring requirements?

Adding sourcing to your recruiting funnel activates candidates you will not reach otherwise.

- Research and source targeted profiles with relevant backgrounds and experience
- Engage with specific pools of candidates that correspond with your hiring needs
- Drive positive and intentional interactions with targeted candidates



### Concerned about external agency support costs?

Our clients typically reduce their external costs by >50%.

- Vaia Talent fees between 7.5-15% of total salaries recruited
- No additional fees are billed for each hire made during the project – **the pipeline is yours!**
- Experienced project managers are embedded talent partners help to achieve hiring goals



### Unable to meet growing demands with existing resources?

Rapidly expanding to meet changing business needs with a fixed team structure is very hard.

- Difficult & time consuming to build new sourcing or recruiting function from scratch
- Re-allocation or training of existing team as sourcing specialists is a challenge
- Team is focused on maintaining current funnel rather than sourcing exceptional candidates



### Vaia's flexible Sourcing as a Service can help you today.

Everybody is chasing great candidates in your industry. We can help you get them first.

- Proven approach gets your roles in front of the right candidates within days
- Agreed upon KPIs ensures scope required for volume of sourcing & engagement
- Ability to grow your internal team instantly without requiring long term agreements

### Don't take our word for it, check out what our clients say:

“As an early-stage startup, it can be difficult to find recruitment help that's affordable and effective at capturing the voice and value proposition of the company. Vaia has been a fantastic partner to Nimble in an incredibly competitive recruitment environment. They helped us source and hire numerous mission critical roles in just a few weeks' time. The team was thorough, flexible and responsive throughout the engagement. I would highly recommend working with them if you have the opportunity!” – Lauren Dachille, CEO & founder

## We Improve the Way Companies and Candidates Connect

At **Vaia Talent**, we offer you customizable Sourcing and Recruitment that goes beyond the offerings of traditional solutions. These include a variety of services to support your hiring process and needs:



**Vaia Talent will improve your sourcing experience and deliver you the BEST candidates.**